ST. ALOYSIUS COLLEGE

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Reg. No.	

# St Aloysius College (Autonomous)

#### Mangaluru

Semester II - P.G. Examination - M. Sc. Corporate Psychology

#### JULY - 2022 TRAINING & DEVELOPMENT

Time: 3 hrs.

Max Marks: 70

#### Answer any FIVE of the following. I.

 $(5 \times 2 = 10)$ 

- 1. What is meant by Training and Development?
- 2. Outline the concept of Training Need Analysis?
- 3. Define the term human capital?
- 4. What is management development programme?
- 5. State faculty model of training department?
- 6. Define organizational change?
- 7. Describe the term competency mapping?

#### Answer any FOUR of the following. 11.

 $(4 \times 5 = 20)$ 

- 8. Enlist the objectives of training?
- 9. Mention the steps in the Training Need Analysis process?
- 10. Briefly explain the types of training evaluation techniques?
- 11. Describe the process of strategic training and development?
- 12. Discuss the implications of outsourcing training?
- 13. Enumerate the reasons for resistance to have training?

#### Answer any FOUR of the following. III.

- 14. Discuss the organizational characteristics that influence training?
- 15. Describe the Training Design process?
- 16. Elucidate the steps involved in the training evaluation?
- 17. Comparatively review the different approaches to management development?
- 18. Elaboratively discuss the models of organizing training department?
- 19. Explain the different types of training? \*\*\*\*\*\*\*\*\*



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Time: 3 hrs.

## St Aloysius College (Autonomous)

#### Mangaluru

Semester II - P.G. Examination - M. Sc. Corporate Psychology

JULY- 2022

### CORPORATE CULTURE & DIVERSITY

Answer any FIVE of the following.

 $(5 \times 2 = 10)$ 

Max Marks: 70

- State any two competencies of global managers?
- 2. What do you mean by Repatriation?
- 3. Highlight any two benefits of managing diversity?
- List down 4 women CEO around the world.
- 5. Enlist the different levels of culture?
- 6. What is negotiation?
- 7. What do you mean by cross cultural barrier in communication?

#### II. Answer any <u>FOUR</u> of the following.

 $(4 \times 5 = 20)$ 

- 8. Discuss any four challenges faced by the modern managers due to managing diversity?
- 9. Explain the key principles of negotiation?
- 10. List any four strategies the manager can use in order to avoid cross-cultural conflict at workplace.
- 11. Enumerate are the effective ways to manage repatriation process?
- 12. Explain strong & weak organization culture.
- 13. Elaborate the problems faced by women as international managers?

#### Answer any **FOUR** of the following. III.

- 14. Describe Hofstede's cultural dimensions theory?
- 15. What do you mean by first impression? Explain the importance of first impression in communication?
- 16. Briefly discuss how a manager can manage and motivate multicultural workforce.
- 17. Elucidate the process involved in preparing employees for successful foreign assignments?
- 18. Review the elements of a good mentoring system for international assignees?
- 19. Explain the role of ethics in managing diversity?

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# St Aloysius College (Autonomous)

### Mangaluru

Semester II- P.G. Examination - M. Sc. Corporate Psychology

JULY - 2022

### STATISTICS AND RESEARCH METHODOLOGY

Time: 3 hrs.

Max Marks: 70

### I. Answer any FIVE of the following.

 $(5 \times 2 = 10)$ 

- 1. What is ex post facto research design?
- 2. Distinguish between purposive and convenience sampling?
- 3. Explain arithmetic mean as a measure of central tendency?
- 4. What is the significance of one-way Analysis of Variance (one-way ANOVA)?
- 5. Define discourse analysis.
- 6. Mention any 2 software used in qualitative data analysis.
- 7. Review the concept of focus groups?

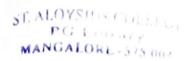
#### II. Answer any **FOUR** of the following.

 $(4 \times 5 = 20)$ 

- 8. Define plagiarism and review its various forms?
- 9. Write a note on thematic analysis?
- 10. Describe Visual methods of data collection.
- 11. Explain various forms of frequency distribution?
- 12. Elucidate various probability sampling techniques?
- 13. What is survey research? Explain its advantages and limitation.

# III. Answer any FOUR of the following.

- 14. Discuss observation method in detail.
- 15. Explain the guidelines involved in writing a research report.
- 16. Enumerate in detail the various steps involved in the research process.
- 17. Describe the different types of hypotheses with examples.



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# St Aloysius College (Autonomous),

### Mangaluru

Semester II - P.G. Examination - M. Sc. Corporate Psychology

JULY - 2022

## MANAGERIAL ECONOMICS

Time: 3 hrs.

Max Marks: 70

 $(5 \times 2 = 10)$ 

- Answer any FIVE of the following. I.
  - Define Managerial Economics?
  - Distinguish between economic cost and accounting cost?
  - 3. What is Margin of Safety?
  - 4. What is real GDP and nominal GDP?
  - Define oligopoly?
  - 6. What is a shutdown point?
  - 7. Describe the production function?

#### Answer any **FOUR** of the following. II.

 $(4 \times 5 = 20)$ 

- 8. Discuss the Production Possibility Frontier with an example?
- 9. Explain opportunity cost principle with example?
- 10. Enumerate law of returns to scale?
- 11. Demonstrate various types of price elasticity of demand?
- 12. Explain Genuine Savings Rate?
- 13. Write a note on Monopoly.

#### Answer any FOUR of the following.

- 14. Explain the cost output relationship in the short run?
- 15. What is GDP? List out the problems of GDP as an indicator of economic development?
- 16. Explain the price-output determination under monopolistic competition.
- 17. Explain the Nature & scope of managerial economics.
- 18. Define national income? Explain the different methods of measuring national income?
- 19. Describe law of supply and Explain the market Equilibrium with an example. \*\*\*\*