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St Aloysius College (Autonomous)

Mangaluru

Semester I – Diploma Examination – P.G.D.B.M/D.B.M

March 2021

ORGANIZATION BEHAVIOUR

Time: 3 hrs.

Max Marks: 100

PART - A

(1x20=20)

Answer any ONE question:

1. Discuss the various steps in the decision making process. What factors would you consider while choosing a job?
2. What are control techniques? What are the traditional and modern techniques of control?

PART - B

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(5x10=50)

Answer any FIVE questions:

3. What is the importance of study of organizational behaviour? Give detailed notes on determinants of organization behaviour.
4. Explain the important of the motivation tools in an organisation.
5. What do you understand by Span of Control? Explain it.
6. Explain the stages of the planning cycle.
7. Distinguish between leaders and managers.
8. The control function helps management in various ways? Discuss.
9. Differentiate between transformational and transactional leadership.
10. Explain the Concept of Culture and list of the Fundamentals of Culture.

PART - C

Answer any TWO questions:

(2x15=30)

11. Explain in detail about the procedure of Corporate Decision Making.
12. What are the Key Issues in Team Building? Explain the Seven Steps of Intact Team Building.
13. Define the term Decision Making and what are the Important Concepts of it.

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St Aloysius College (Autonomous)

Mangaluru

Semester I – Diploma Examination – P.G.D.B.M/D.B.M

March 2021

MATERIALS MANAGEMENT AND STORE CONTROL

Time: 3 hrs.

Max Marks: 100

PART - A

Answer any ONE question:

(1x20=20)

1. With a sketch explain the Economic Order Quantity and its importance. Also list the Inventory Carrying Costs and Procurement Costs.
2. In a modern engineering company, identify and describe any 10 types of inventory you can find. Also explain the concept of lead time.

PART - B

Answer any FIVE questions:

(5x10=50)

3. Describe the format of the Inspection Report. If you are a stores inspector what information will you give in the Inspection report?
4. Analyse the meaning and importance of Value Analysis.
5. Explain the elements of Scientific Purchasing.
6. Explain a Bin Card with its format.
7. Analyse the factors you would take into account when selecting vendors.
8. Would you recommend Single Source or Multiple Source? Give reasons.
9. Analyse the meaning and importance of Just in Time Inventory.
10. Explain a Material Indent with its format.

PART - C

Answer any TWO questions:

(2x15=30)

11. Explain the various sections of a material store in a factory with a sketch.
12. With the help of the format of a stock taking sheet explain the procedure followed in Annual Stock Taking?
13. Analyse the different steps in the Purchasing Cycle from the point of Indent to the point of material delivery at the stores. Also present the Purchase Order Format.

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St Aloysius College (AUTONOMOUS)

Mangaluru

Semester I – Diploma Examination – P.G.D.B.M./D.B.M.

March 2021

ACCOUNTING AND FINANCE FOR MANAGERS

Time: 3 Hours

Max. Marks: 100

PART - A

Answer any ONE question:

(1x20=20)

1. What is financial planning? Why financial planning is important? Explain the objectives of financial planning.
2. Explain the process of capital budgeting and the complexities involved in the capital budgeting decision.

PART - B

Answer any FIVE questions:

(5x10=50)

3. Explain the determinants of working capital.
4. Explain some of the basic financial ratios and what they reveal about the organization?
5. Accounting acts as source of information: justify.
6. Explain the role of financial manager.
7. What are market value ratios?
8. How do finance and the finance manager effect the firms overall strategy?
9. What is capitalization? Explain the types of capitalization.
10. Write a note on operating cycle.

PART - C

Answer any TWO questions:

(2x15=30)

11. Explain any three categories of ratio analysis.
12. Explain the accounting principles in detail.
13. What is financial management? Explain the features and functions of financial management.

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Semester I – Diploma Examination – P.G.D.B.M/D.B.M

March 2021

HUMAN RESOURCE MANAGEMENT AND INDUSTRIAL RELATIONS

Time: 3 hrs.

Max Marks: 100

PART - A

Answer any ONE question:

(1x20=20)

1. Analyze the techniques of employee Induction or orientation in a large sized organization.
2. What according to you are any ten competencies of a good interviewer?

PART - B

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Answer any FIVE questions:

3. Explain the need for Performance Appraisal.
4. Analyze the important methods of Executive Training and its objectives.
5. Describe the process of Job Analysis.
6. Write short notes on:
 - a) Lay off
 - b) Retrenchment
 - c) Dismissal
 - d) Discharge
7. Describe the methods of Job Evaluation.
8. Write short notes on:
 - a) Sachar committee
 - b) Verma Committee
9. How to avoid Industrial Grievances? Explain.
10. Analyze the privileges and responsibilities of a registered Trade Union.

PART - C

Answer any TWO questions:

(2x15=30)

11. Discuss the factors for the success of good Industrial Relations.
12. What are the causes of Industrial Disputes in India?
13. Analyze the various methods and schemes of Workers Participation in India.

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Mangaluru**

Semester I – Diploma Examination – P.G.D.B.M/D.B.M

March 2021

ENTREPRENEURSHIP AND SMALL BUSINESS MANAGEMENT

Time: 3 hrs.

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Max Marks: 100

PART - A

Answer any ONE question:

(1x20=20)

1. Analyse the importance of small enterprises in our country.
2. Explain in detail why selecting the right location for a Business is important.

PART - B

Answer any FIVE questions:

(5x10=50)

3. Explain the three types of franchising.
4. What would motivate you to become a businessman? Discuss.
5. With a neat sketch explain the concept of Break-even analysis.
6. Discuss the elements of Total quality management.
7. Explore the features of a process layout.
8. Explain the sources of working capital.
9. Explain the features of a Product layout.
10. Discuss the problems faced by Small enterprises.

PART - C

Answer any TWO questions:

(2x15=30)

11. What is franchising? Analyse the advantages and disadvantages of Franchising.
12. What is Industrial sickness? Analyse the causes of Industrial sickness.
13. What are the objectives of Industrial Estates? Explain the types and categories of Industrial Estates.
